



AWMA

Treasurer's Report

Additional Attachments:

- 2023 Balance Sheet (as of September 30, 2023)
- 2023 Profit and Loss (as of September 30, 2023)
- 2024 Proposed Budget (with proposed membership fee change included)

Items to Note:

- Thank you to Lauren Hassett for her service and support as Treasurer
- Treasury transition occurred over the summer months with extended banking transition timelines.
- 2024 Budget is proposed and will be adjusted based on the General Board vote and approved by the Executive Board before year-end.

2024 Goals:

- Support committees and Executive Board in the development and funding of core programs for Helpers, Judges and others
- Review PayPal rates to ensure non-profit designation

American Working Malinois Association Inc.
Balance Sheet
As of September 30, 2023

		Total
ASSETS		
Current Assets		
Bank Accounts		
PayPal		53,368.37
TD Bank		88,728.46
Total Bank Accounts	\$	142,096.83
Accounts Receivable		
Accounts Receivable		0.00
Total Accounts Receivable	\$	0.00
Other Current Assets		
Undeposited Funds		0.00
Total Other Current Assets	\$	0.00
Total Current Assets	\$	142,096.83
TOTAL ASSETS	\$	142,096.83
LIABILITIES AND EQUITY		
Liabilities		
Total Liabilities		
Equity		
Board Member Investment		340.04
Opening Balance Equity		26,645.77
Unrestricted Net Assets		98,691.25
Net Income		16,419.77
Total Equity	\$	142,096.83
TOTAL LIABILITIES AND EQUITY	\$	142,096.83

Saturday, Nov 18, 2023 08:28:17 PM GMT-8 - Accrual Basis

American Working Malinois Association Inc.
Profit and Loss
 January - September, 2023

	Total
Income	
*OLD Family Dues, PayPal	124.20
Direct Public Support	
Fundraisers	2,636.13
Total Direct Public Support	\$ 2,636.13
Investments	
Interest-Savings, Short-term CD	
Total Investments	\$ 0.00
Late Fee	
Member Clubs	
Member Club Dues	2,714.42
Trial Fees	212.23
Total Member Clubs	\$ 2,926.65
Membership Dues	
Family	3,105.00
Family RUSH	310.50
Single	14,116.00
Single Rush	2,401.20
Total Membership Dues	\$ 19,932.70
Program Income	
IGP 3 Club	
Record Title - AKC	25.00
Total Program Income	\$ 25.00
Sales Income	
Scorebooks	
Rush USA	1,643.75
Scorebook Bond	
Standard USA	1,827.50
Rush CAN	85.75
Standard CAN	35.75
Total Scorebooks	\$ 3,592.75
Total Sales Income	\$ 3,592.75
Total Income	\$ 29,237.43
Gross Profit	\$ 29,237.43
Expenses	
AWDF	
AWDF Dues	125.00
AWDF Dues	463.35
Total AWDF	\$ 588.35
Business Expenses	
Business Registration Fees	10.00
Total Business Expenses	\$ 10.00
Charitable Contributions	

Contract Services	
Outside Contract Services	223.62
Total Contract Services	\$ 223.62
Events	
National Championship	3,189.18
Total Events	\$ 3,189.18
FMBB	1,000.00
FMBB Declarations	-507.50
FMBB Uniform Reimbursement	521.71
FMBB Dues	1,593.31
Total FMBB	\$ 2,607.52
Insurance	1,093.00
Insurance - CNA Bond	252.32
Insurance - Liability	1,390.00
Total Insurance	\$ 2,735.32
Operations	
Bank Fees	65.00
JotForm	428.02
Postage, Mailing Service	41.43
Quickbooks	307.54
Total Operations	\$ 841.99
PayPal Fee	1,239.24
Travel and Meetings	
Travel	4,000.00
Total Travel and Meetings	\$ 4,000.00
Total Expenses	\$ 15,435.22
Net Operating Income	\$ 13,802.21
Net Income	\$ 13,802.21

Saturday, Nov 18, 2023 08:32:10 PM GMT-8 - Accrual Basis

American Working Malinois Association Inc.
Profit and Loss
2024 Proposed BUDGET

	2023 budget	2024 proposed
Fundraisers	0.00	0.00
Income		
Investments	0.00	0.00
Interest-Savings, Short-term CD	0.00	0.00
Total Investments	\$ 0.00	\$ 0.00
Member Clubs		
Member Club Dues	2,700.00	2,700.00
Trial Fees	300.00	300.00
Total Member Clubs	\$ 3,000.00	\$ 3,000.00
Membership Dues		
Family	3,500.00	6,945.00
Family Rush	0.00	0.00
Single	14,000.00	26,250.00
Single Rush	2,500.00	3,480.00
Total Membership Dues	\$ 20,000.00	\$ 36,675.00
Program Income		
IPO 3 Club	20.00	20.00
Record Title - AKC	200.00	50.00
Total Program Income	\$ 220.00	\$ 70.00
Sales Income		
Scorebooks	0.00	0.00
Rush USA	2,500.00	2,500.00
Standard USA	1,500.00	1,500.00
Total Scorebooks	\$ 4,000.00	\$ 4,000.00
Total Sales Income	\$ 4,000.00	\$ 4,000.00
Total Income	\$ 27,220.00	\$ 43,745.00
Gross Profit	\$ 27,220.00	\$ 43,745.00
Expenses		
AWDF	125.00	125.00
AWDF Dues	450.00	450.00
Total AWDF	\$ 575.00	\$ 575.00
Events	0.00	0.00
National Championship	5,000.00	5,000.00
Regional Championships	0.00	0.00
Total Events	\$ 5,000.00	\$ 5,000.00
FMBB		
FMBB Declarations	0.00	0.00
FMBB Dues	250.00	250.00
FMBB Team Donation	0.00	0.00
FMBB Team Uniforms	3,000.00	2,500.00
FMBB Team Reimbursement		6,000.00

Total FMBB	\$	3,250.00	\$	8,750.00
Insurance		0.00		0.00
Insurance - CNA Bond		252.32		252.32
Insurance - D & O		850.00		1,250.00
Insurance - Liability		1,000.00		1,250.00
Total Insurance	\$	2,102.32	\$	2,752.32
Operations		0.00		0.00
Systems		1,000.00		0.00
Election Buddy		0.00		50.00
Charitable Contributions		0.00		0.00
Programs		5,000.00		5,000.00
JotForm		240.00		500.00
Postage, Mailing Service		700.00		750.00
Quickbooks		200.00		425.00
Supplies		0.00		125.00
Total Operations	\$	7,140.00	\$	6,850.00
PayPal Fees		1,500.00		1,500.00
AZ Business Registration		20.00		20.00
Taxes		0.00		0.00
IRS Federal Income Tax		0.00		0.00
Total Taxes	\$	0.00	\$	0.00
Total Expenses	\$	19,567.32	\$	25,427.32
Net Operating Income	\$	7,652.68	\$	18,317.68
Net Income	\$	7,652.68	\$	18,317.68